

Professional Selling Fees – Delivery by Client Training Team

Part 1 – License Fees: Per Module – Per Participant UK£ ex-vat

No of Participants – One Licence per Participant						
Number of Modules	5-10 £ (ex vat)	11-20 £ (ex vat)	21-50 £ (ex vat)	51-100 £ (ex vat)	101-250 £ (ex vat)	251 Plus £ (ex vat)
3+	199-00	169-00	145-00	125-00	99-00	82-00
2	220-00	187-00	159-00	135-00	108-00	87-00
1	245-00	208-00	177-00	150-00	120-00	99-00

Examples of Pricing – Per Person:

- To train 251+ people in all three core modules: £246-00
- To train 55 people in two modules: £270-00
- To train 5 people in all three core modules: £597-00

What each participant would receive:

- Every participant would receive a comprehensive manual – delivered to the client in advance.
- A TLSA/ISMM certificate is issued for passing each module.

Part 2 – Fees: Train the Trainer Workshops UK£ ex-vat

Number of Workshops	Days	Maximum Delegates Per Workshop	Fees Per Workshop UK£ ex-vat
1	2	12	3,000-00
2	4	12	2,750-00
3	6	12	2,500-00

What each facilitator would receive:

- Each trainer would receive a set of PowerPoint slides, a trainer's guide, simulation instructions, a trainer's manual and certificate of accreditation.

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Terms & Conditions

- **Copyright**

The copyright of all material remains the property of TLSA.

- **Payment & Delivery**

- **Payment** – All fees are payable with order
- **Delivery** – Delivery of all material is within 10 working days of receipt of payment subject to completion of Train the Trainer Workshops.
- **Shipping** – Prices for shipping costs are calculated on a project basis.

- **Train the Trainer Workshops**

- **Training Dates** - to be agreed in advance and scheduled with TLSA International Ltd.
- **Standards** - The client training team to be trained and accredited by TLSA International Ltd to:
 - Facilitate each training module to the high standards expected.
 - Assess and mark individual assignments.
 - To provide assessor feedback and evidence of individual assignments to TLSA International within an agreed timeframe, usually within 3-4 months of the training module for certification.
 - TLSA reserves the right to withdraw individual trainer accreditations if there are concerns over quality.
- **Expenses – Travel**
 - **Hotels and Subsistence** – as incurred.
 - **Mileage** - all business miles are charged at a rate of 00-42p per mile.
 - **Flights** - under three hours are charged as Economy
 - **Flights** - over three hours are charged as Business Class
 - **Travel Time** - is charged where more than half a day is used travelling to and from a venue.

All Enquiries

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